

# Thank You!

This year, we reopened our doors and welcomed you back to the de Young and Legion of Honor after being closed for most of 2020. Though 2021 has been filled with hope and reunion, it's still far from normal—your support has carried us through the most challenging and unpredictable years we've ever known, and we are deeply grateful.

Your generosity helped us . . .

- Reach more than 235,000 guests who explored our exhibitions and collections from the safety of their homes during Virtual Wednesdays and Virtual Member Events
- Open the door to 60,000 Bay Area visitors during Free Saturdays, many of whom are visiting a museum for the first time
- Care for more than 168,000 works in our collection, including sixteen new acquisitions from Bay Area artists exhibited in *The de Young Open*
- Bring Kenyan American artist Wangechi Mutu's Afrofuturistic sculptures to the Legion of Honor, offering a fresh, contemporary perspective on the Legion's collection of European painting, decorative arts, and sculpture
- Share masterpieces by renowned artists Frida Kahlo, Alexander Calder, and Pablo Picasso with more than 150,000 visitors seeking joy and inspiration in the galleries of the de Young
- Safely restart beloved family art-making programs at the Museums

And so much more!

Photograph by Gary Sexton



# Financial Results

The combined financial statements of the Fine Arts Museums of San Francisco include an annual appropriation from the City and County of San Francisco, as well as the activities of the supporting nonprofit organizations, the Corporation of the Fine Arts Museums and the Fine Arts Museums Foundation.

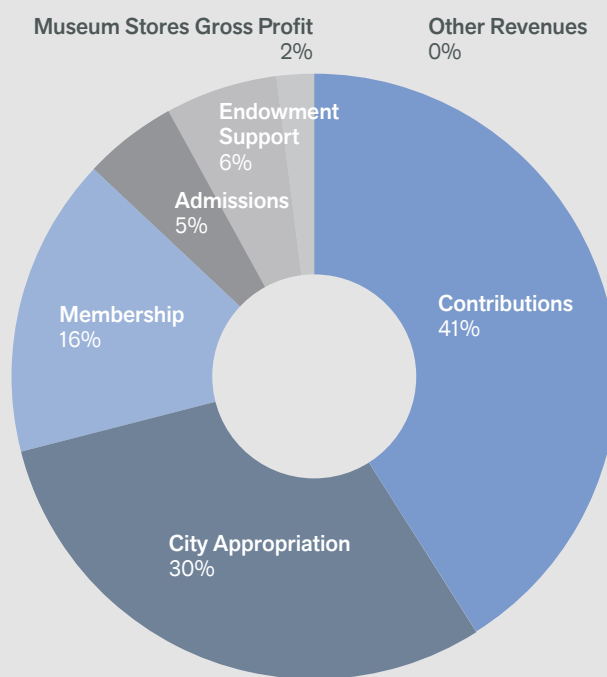
The City appropriation provides critical funding for the care and maintenance of the de Young and Legion of Honor facilities and collections, including staffing, utilities, and building maintenance. The privately raised endowment, standing at \$167 million as of June 30, 2021, provides funding for restricted purposes, such as acquisitions, conservation, and exhibitions, as well as general operations. Admissions and other earned revenue provide 8% of total funding. We rely on the generous support of donors and members to provide the balance, with contributions and membership providing 57% of total funding.

The Fine Arts Museums of San Francisco experienced significant FY2021 and FY2020 operating losses due to COVID-19 operational impacts including nine months of museum closures, as shown in this summarized statement:

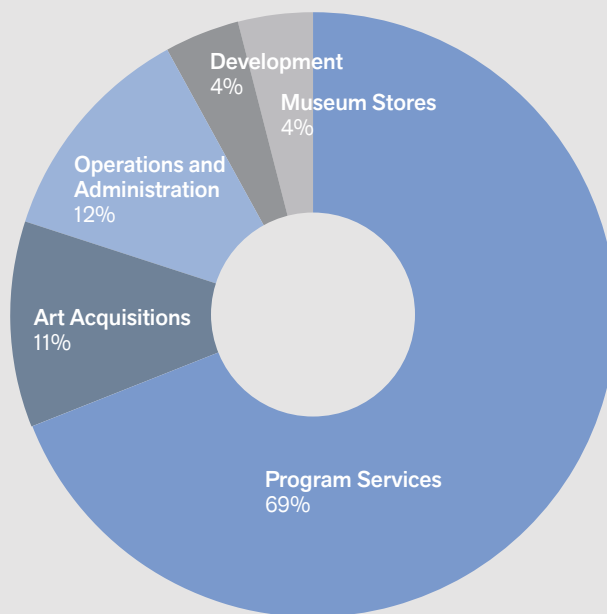
	FY2021	FY2020
<b>Operating Support and Revenues:</b>		
Contributions	\$23,923,000	\$21,310,000
City Appropriation	17,311,000	16,726,000
Membership	9,624,000	8,322,000
Admissions	2,750,000	2,336,000
Endowment Support	3,358,000	4,289,000
Museum Stores Gross Profit	1,458,000	1,616,000
Other Revenues	158,000	1,770,000
<b>Total Support and Revenues</b>	<b>\$58,582,000</b>	<b>\$56,369,000</b>
<b>Operating Expenses:</b>		
Program Services	\$42,215,000	\$45,636,000
Art Acquisitions	6,894,000	2,957,000
Operations and Administration	7,689,000	7,326,000
Development	2,522,000	3,395,000
Museum Stores	2,581,000	3,236,000
<b>Total Expenses</b>	<b>\$61,901,000</b>	<b>\$62,550,000</b>
<b>Operating Loss</b>	<b>(\$3,319,000)</b>	<b>(\$6,181,000)</b>

The operating support and revenues fund a robust set of activities at both the de Young and the Legion of Honor, as well as online. Program services and acquisitions make up over 75% of total spending and include exhibitions, curatorial research, collections care and maintenance, conservation, publications, and education programs. The FY2021 and FY2020 operating losses exclude the proceeds from the anticipated forgiveness of Paycheck Protection Program loans used to cover employee salary and benefits during the Museums' closure.

**FY2021 Operating Support and Revenues: \$58.6 million**



**FY2021 Operating Expenses: \$61.9 million**



This information is not audited. The audited combined financial statements for the Fine Arts Museums of San Francisco are available online and upon request.

# THANK YOU!

The Fine Arts Museums of San Francisco gratefully acknowledge our generous donors, who provided crucial support for our exhibitions, programs, and collections at the de Young and Legion of Honor between July 1, 2020, and June 30, 2021.

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